

32% Cost Savings Helped Fund 80% of a Critical Data Center Upgrade

How a Regional Bank Turned Network Inefficiencies into Strategic Investment.



The Story

A Regional Bank was at a crossroads; their legacy Wide Area Network (WAN) was outdated and costly while also needing to “self-fund” a critical Data Center upgrade. With rising performance demands and business continuity requirements, they knew modernizing their infrastructure was critical. The challenge wasn’t impossible. It just needed expertise.



Technology Officer



Prelude identified unused services and brought us provider options we didn’t know existed. Their insight and cost-saving measures were invaluable.

→ Why It Mattered

As technology evolves and reliance on secure, high-performing data systems grow, data centers continue to be the backbone of critical operations. Upgrading wasn’t just a want, it was a need to stay competitive, resilient, and protected.

→ The Outcome

- 32% cost savings through data network modernization.
- Increased survivability at branch locations.
- 80% of a major data center upgrade funded through savings.
- Geographic diversity improved .
- Upgraded to a fully managed disaster recovery (DRaaS) service.
- Improved survivability and resilience of critical infrastructure.

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