

\$2.8 Million Saved and 34% Cost Reduction Across 200+ Locations

*How a Global Food
Manufacturer Turned
Telecom Chaos into
Millions in Savings.*



The Story

A leading global food and beverage manufacturer with over 200 unique locations sought to gain full visibility into its complex telecom environment. With more than 100 unique services spanning multiple carriers, the organization needed centralized management and stronger cost control to support its growing operational network.



IT Director



My experience with Prelude was amazing and they delivered on what was promised. The process was simple, as they did most of the leg work, and kept us in the loop every step of the way. We were always in control of the decisions that needed to be made.

BOOK A QUICK CALL



+877-930-4077

→ Why It Mattered

The organization needed accurate data to make informed decisions and prevent unnecessary costs. By consolidating vendors and automating alerts, leadership gained real-time insight into spend and performance, transforming a reactive approach into a proactive strategy.

→ The Outcome

- \$2.8M total savings (34%).
- 200+ locations consolidated in TEM.
- 100+ unique services tracked.
- 47 purchase orders reduced to 11.
- \$330K saved from POTS renegotiation.
- \$1.7M saved from three major carriers alone.

With The Prelude Process®, this enterprise client achieved sustainable savings, long-term visibility, and complete confidence in their telecom environment.

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🌐 www.preludesolutions.com