

\$1M+ Annual Savings While Doubling Network Performance

How a Financial Services Firm Modernized Its Network and Reduced Costs by 33%.



The Story

A financial services firm came to Prelude with an aging, high-cost MPLS network and a fragmented telecom environment spanning 12 locations, 29 invoices, and seven providers. We uncovered \$83K in monthly savings by correcting billing errors, renegotiating contracts, and eliminating waste — while simultaneously redesigning their network for performance and resilience.



SVP



I've been in multiple executive meetings where our IT team praised Prelude. They cleaned up a mess and found us significant savings.

→ Why It Mattered

We replaced a single point of failure with a fully redundant, active/active network, doubled bandwidth, and simplified operations by cutting vendors and invoices by more than half.

For a business where uptime is critical, this delivered both immediate stability and long-term flexibility.

→ The Outcome

- \$1M+ annual savings.
- 33% cost reduction.
- 2X bandwidth increase.
- Fully redundant network.
- Fewer vendors, fewer invoices.

BOOK A QUICK CALL



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