

24% Lower Costs with Existing Vendors and Improved Services

*How a Two Location, 125
Person Firm Reduced Costs,
Upgraded Services, with Very
Low Level of Effort.*



The Story

With 125 employees, this capital firm focused on its portfolio rather than its internal services, often defaulting to renewing existing contracts due to the effort required to make changes.

Prelude conducted an assessment that delivered both cost reduction and upgraded services—the holy grail.



CIO



Before Prelude, we were planning to just let our services renew. After four meetings and about six hours of work, we achieved a 24% cost reduction, tripled our internet bandwidth, and added 24 new users to our phone system.

Amazing!

→ Why It Mattered

Like many organizations, the team was focused on running the business, not managing infrastructure, making it easier to stay on the as is path.

Prelude offloaded 80% of the work from the client, enabling results without disrupting day to day operations.

→ The Outcome

- 24% cost reduction.
- 3x increase in internet bandwidth.
- 24 new users added to the phone platform.

A high level of savings and service improvement delivered with minimal effort, made possible by Prelude's experience and expertise.

BOOK A QUICK CALL



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