

# 34% Savings Identified in Just 3 Hours, From a Single Invoice

*How a National Utility Company Uncovered \$30K+ in Savings with Almost No Lift.*



## The Story

For companies with complex technology needs, managing telecom spend across multiple locations and service tiers can be daunting. This was especially true for a national utility company with a sprawling infrastructure and limited internal bandwidth to investigate potential inefficiencies.

That's when they turned to Prelude.



### IT Manager



Prelude has been an absolutely outstanding partner. They engaged directly with our telecom providers to discover and implement savings, keeping us updated every step of the way.

BOOK A QUICK CALL



**+877-930-4077**

## → Why It Mattered

There was no need to extend the existing contract or make significant changes to the service. Most notably, uncovering these savings required virtually no effort from the client's internal team. With just a single invoice and minimal time, they now know the savings are real, and Prelude is actively managing the process.

## → The Outcome

- \$160K+ in annual savings uncovered from one invoice in just 3 hours.
- 34% savings across multiple services.
- No term extensions or service disruptions.
- Less than one hour of client time required to identify the savings.

✉ [info@preludesolutions.com](mailto:info@preludesolutions.com)

🌐 [www.preludesolutions.com](http://www.preludesolutions.com)