

Prelude Solutions helps organizations reclaim capital trapped in their telecom and technology spending by reducing costs through savings, credits, correction of erroneous charges, and service realignment using **The Prelude Process**. Our success-based model means we only earn when results are delivered. Through the **Prelude Cares Network**, a portion of our revenue supports a nonprofit selected by our clients.

## How It Works




**THE PRELUDE ASSESSMENT PROCESS**

An assessment of tech and telecom environments uncovering optimization opportunities.

### Assessment Process



**THE PRELUDE PROCUREMENT PROCESS**

A vendor-neutral market analysis across 500+ providers identifying best-fit solutions.

### Procurement Process

A typical engagement with us spans from 3-6 months utilizing only 1-2 hours of your time each week.



**Assessment**

**Recommendation Review**

**Implementation**

**Verify Results**



**Assess Needs & Determine Outcomes**

**Curate Select Providers**

**Contract Negotiation**

**Implementation Oversight & Ongoing Support**

## Services We Assess and Procure

