

Prepared by:

Prelude Solutions

CONFUSED BY ENDLESS PROVIDERS, UNCLEAR CONTRACTS, OR SURPRISE BILLING?

You're not alone. Technology sourcing is complex, and many organizations find themselves overpaying or stuck with services that no longer fit. Prelude changes that by bringing clarity, control, and a proven process that drives value from day one.

IT ALL STARTS WITH A MARKET SUMMARY...

HOW IT WORKS

ASSESS NEEDS & DETERMINE OUTCOMES

We assess your goals, requirements, and constraints to define clear outcomes, then produce a customized market summary leveraging 500+ vetted providers.

CURATE SELECT PROVIDERS

We curate and select best-fit providers, overseeing implementation to ensure seamless deployment, alignment to business needs, and full cost transparency.

CONTRACT NEGOTIATION

We negotiate on your behalf to secure favorable terms, ensure vendor accountability, and protect against overbilling or missed contractual commitments.

IMPLEMENTATION OVERSIGHT/ONGOING SUPPORT

We stay engaged beyond the contract—overseeing implementation, monitoring performance, and optimizing services over time.

AREAS OF EXPERTISE

TECHNOLOGY EXPENSE MANAGEMENT

VOICE/UCAAS

CONTACT CENTER/CX

CYBER SECURITY

CLOUD SERVICES

SD-WAN/SASE

WIRELESS/CELLULAR

BUSINESS CONTINUITY

AI READINESS/AI SERVICES

OPERATIONAL TECHNOLOGY/IOT

PHYSICAL SECURITY

WHY PRELUDE?

- Unbiased access to 500+ providers
- 78 unique providers sourced
- Ongoing optimization and vendor management

OPTIMIZING TECHNOLOGY. TANGIBLE RESULTS. THAT'S THE PRELUDE WAY.