

31% Cost Savings in One Hour— Repeated Twice

How two very different clients achieved the same savings from the same provider with just one invoice and one process



The Story

Sometimes, lightning strikes twice.

Two clients—a regional bank and a national utility company, came to Prelude with the same challenge: rising telecom costs, limited visibility into their services, and no time or resources to untangle the details.

→ Optimizing Technology

Each provided us with one invoice and one hour of their time. From there, our team's expertise took over, analyzing every detail, uncovering hidden inefficiencies, and mapping out a clear path to stronger, more streamlined technology performance.

→ Why It Mattered

Both clients benefited from the same provider, the same optimization strategy, and the same quick turnaround, all with minimal effort on their part. Leveraging years of hands-on experience, Prelude right-sized services, eliminated waste, and streamlined billing without extending contracts or disrupting service.

→ The Outcome

- 31% cost reduction for each client
- Only one invoice review and a single one-hour meeting required
- Continued optimization efforts in progress

Impactful change doesn't always demand a massive project. Sometimes, it's simply about having the right partner who knows exactly what to ask and where to look.

BOOK A QUICK CALL



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