

# Simplified Telecom Operations Across 1,000+ Locations



*How a National Utility  
Transformed Complex  
Telecom Spend into \$4.7  
Million in Verified Savings*

## The Story

A major national utility provider partnered with Prelude Solutions to reduce costs, modernize technology, and consolidate vendors. Managing 1,037 locations, 1,116 accounts, and 79 providers, the company's existing TEM data was inaccurate, creating inefficiencies and wasted spend.

### → Optimizing Technology

Prelude launched an audit and technology evaluation initiative to rebuild the company's telecom inventory from the ground up. By verifying every line item, identifying underutilized services, renegotiating contracts, and simplifying procurement, Prelude delivered immediate savings while setting a foundation for long-term optimization.

### → Why It Mattered

Accurate data and proactive vendor management were essential for controlling costs and driving modernization. With a verified inventory and standardized processes, leadership gained full transparency and measurable results.

### → The Outcome

- \$4.7M verified savings
- 40% reduction in wireline spend
- 16,700+ invoice items reviewed
- 3,800+ services disconnected
- 22 vendors eliminated
- 120 new circuits ordered & 166 lines converted

Through The Prelude Process®, this utility transformed a complex telecom environment into a streamlined, data-driven operation with lasting savings and control.

**BOOK A QUICK CALL**



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