

\$2.2 Million Saved and 34% Cost Reduction Across 200+ Locations

*How a Global Food
Manufacturer Turned
Telecom Chaos into
Millions in Savings*



The Story

A leading global food and beverage manufacturer with over 200 unique locations sought to gain full visibility into its complex telecom environment. With more than 100 unique services spanning multiple carriers, the organization needed centralized management and stronger cost control to support its growing operational network.

→ Optimizing Technology

Through a detailed audit and full Technology Expense Management (TEM) deployment, Prelude centralized all telecom data, automated alerts, streamlined ordering, and renegotiated carrier rates, eliminating waste and driving measurable savings.

→ Why It Mattered

The organization needed accurate data to make informed decisions and prevent unnecessary costs. By consolidating vendors and automating alerts, leadership gained real-time insight into spend and performance, transforming a reactive approach into a proactive strategy.

→ The Outcome

- \$2.2M total savings (34%)
- 200+ locations consolidated in TEM
- 100+ unique services tracked
- 1,000+ ring downs optimized
- \$330K saved from POTS renegotiation
- \$1.7M saved from three major carriers alone

With The Prelude Process®, this enterprise client achieved sustainable savings, long-term visibility, and complete confidence in their telecom environment.

BOOK A QUICK CALL



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