

34% Savings Identified in Just 3 Hours, From a Single Invoice

How a national utility company uncovered \$30K+ in savings with almost no lift



The Story

For companies with complex technology needs, managing telecom spend across multiple locations and service tiers can be daunting. This was especially true for a national utility company with a sprawling infrastructure and limited internal bandwidth to investigate potential inefficiencies.

That's when they turned to Prelude.

→ Optimizing Technology

With just one invoice and one prep phone call, Prelude got to work. In just three hours, we identified over \$160,000 in annual savings, equating to a 34% cost reduction across their service environment.

→ Why It Mattered

There was no need to extend the existing contract or make significant changes to the service. Most notably, uncovering these savings required virtually no effort from the client's internal team. With just a single invoice and minimal time, they now know the savings are real, and Prelude is actively managing the process.

→ The Outcome

- \$160K+ in annual savings uncovered from one invoice
- 34% savings across multiple services
- No term extensions or service disruptions
- Less than one hour of client time required to identify the savings

BOOK A QUICK CALL

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