

# 32% Cost Savings Helped Fund 90% of a Critical Data Center Upgrade

*How a Regional Bank turned  
network inefficiencies into  
strategic investment*



## The Story

A Regional Bank was at a crossroads; their legacy Wide Area Network (WAN) was outdated and costly while also needing to “self-fund” a critical Data Center upgrade. With rising performance demands and business continuity requirements, they knew modernizing their infrastructure was critical. The challenge wasn’t impossible. It just needed expertise.

### → Optimizing Technology

Through a comprehensive network audit, Prelude identified inefficiencies and upgraded the existing data network, to increase resiliency at a significant cost reduction.

### → Why It Mattered

As technology evolves and reliance on secure, high-performing data systems grow, data centers continue to be the backbone of critical operations. Upgrading wasn’t just a want, it was a need to stay competitive, resilient, and protected.

### → The Outcome

- 32% cost savings through data network modernization
- Increased survivability at branch locations
- 90% of a major data center upgrade funded through savings
- Geographic diversity improved
- Upgraded to a fully managed disaster recovery (DR) service
- Improved survivability and resilience of critical infrastructure

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