

**Burns**



Prelude Solutions has over 24 years experience analyzing communication platforms and **saving clients an average 33%** on the telecom, wireless, and network spend using a success-based fee structure.

### Professional Services Industry

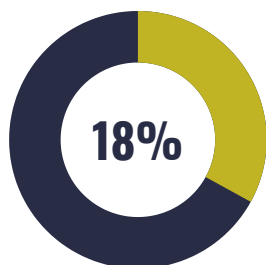


Yearly Spend Before Prelude Audit/Optimization

\$277,189

Yearly Spend After Prelude Audit/Optimization

\$226,339



**\$50,850**  
SAVED PER YR

Client time  
spent:  
**12 hours**

“ RKL partnered with Prelude to perform a telecom audit and they **quickly discovered \$50,000 in annual savings** for our organization. Upon moving forward with the necessary changes, the carrier cited internal technical and procedural issues that delayed the lower-cost services. Prelude began scheduling reoccurring meetings with the carrier and because of their **persistence and professionalism**, RKL **earned all of our reductions and a backdated credit** covering the dates the reduced prices were originally meant to be implemented. ”

**-Pamela Mahoney, IT Director, RKL**