3HC
Compassionate care is our calling™

GRIFOLS

BeneCare®
DENTAL PLANS

Vālenz®

CommWell Health

PEBTF
PENNSYLVANIA EMPLOYEES BENEFIT TRUST FUND

Alpha BioCom

IBBI
Interstate Blood Bank, Inc.

Success Spotlight:
Health Care Industry

Overview

Hospice Care – Non-Profit had undergone major shifts in their organization's IT department over the last 5 years.

Challenge

Continuous growth in their business coupled with IT/Management staff changes and having a high end-user turnover left them with several faults in their telecom environment. Their internal processes were not aligned, their telecom inventory was not fully known, and was not optimized.

Solution

Prelude optimized their inventory and spend by identifying all carrier invoices and contracts. Once identified, Prelude was able to aid in the removal of unnecessary inventory and excess carrier charges. As well as migrate them to newer less expensive fax technology.

$183,078 total annual savings achieved in one year with 35% savings.

Health Care Industry

37%

$7M

❝ It has been a pleasure to work with Prelude. We have gained great insight into our technology while realizing huge savings. The analysts were amazing to work with and provided extra customer service and work quality. We look forward to continued success with a managed services partnerships. ❞

–Tony Gupton VP of 3HC